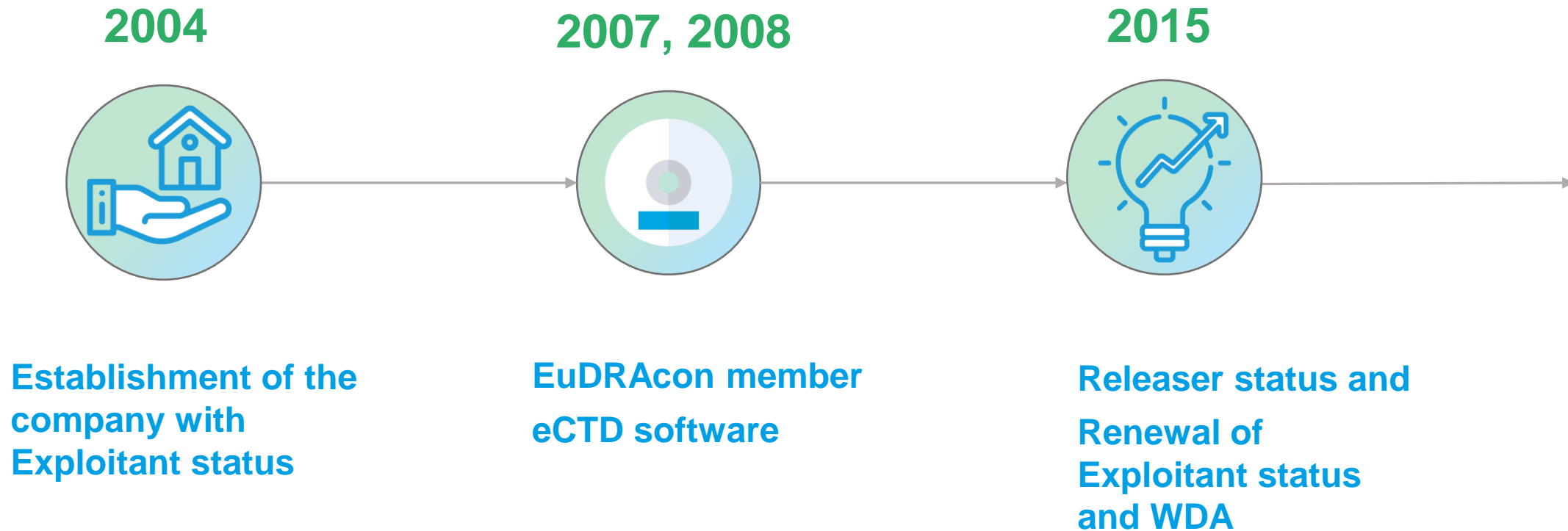


Looking forward
to serving you

 Med  pha
santé

Main company steps



Main company steps

2016



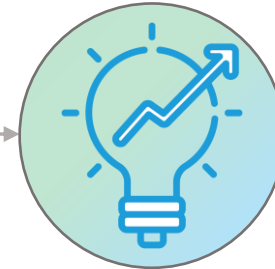
**Exploitant
of first
product on
the market**

2017 - 2018



**Issuance of GDP & GMP
Increase of exploitation of
product**

2019 - 2020



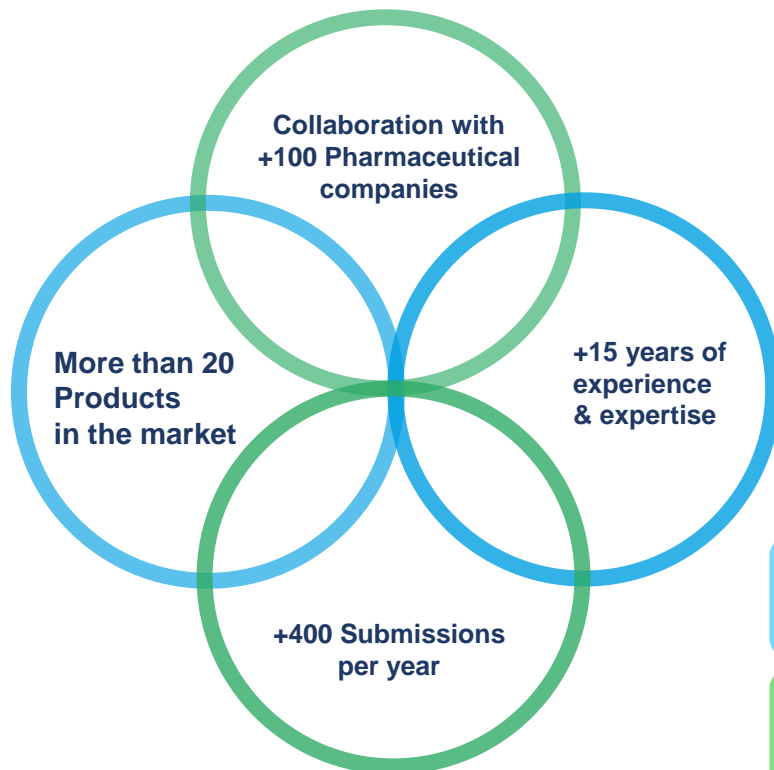
**Training provider
New RA services for Export
Exploitant
and new Products**

2021

**Expansion
of RA, PV,
WDA
activities**

Our achievements

Expertise & Services



Product Portfolio

22 proprietary
medicines

- 19 hospital proprietary medicines
- 3 pharmacy proprietary medicines

8 therapeutic area

- Anaesthesia, Oncology, Cardiology,
- Endocrinology , Gastroenterology,
- Infectiology,
- Neurology, Rhumatology

6 partners

- 6 manufacturers located worldwide

+2 M €

- + 2 millions Euros generated turnover

Partnerships



French representative of
European consultants network
specialized in regulatory affairs



Global Regulatory Intelligence
and Compliance for Human
Drugs, Biologics, Medical
Devices, IVDs



French generic &
Biosimilar drug
manufacturers'
association

Medipha Santé core offerings



**Regulatory Affairs
services**



**Pharmacovigilance
services**



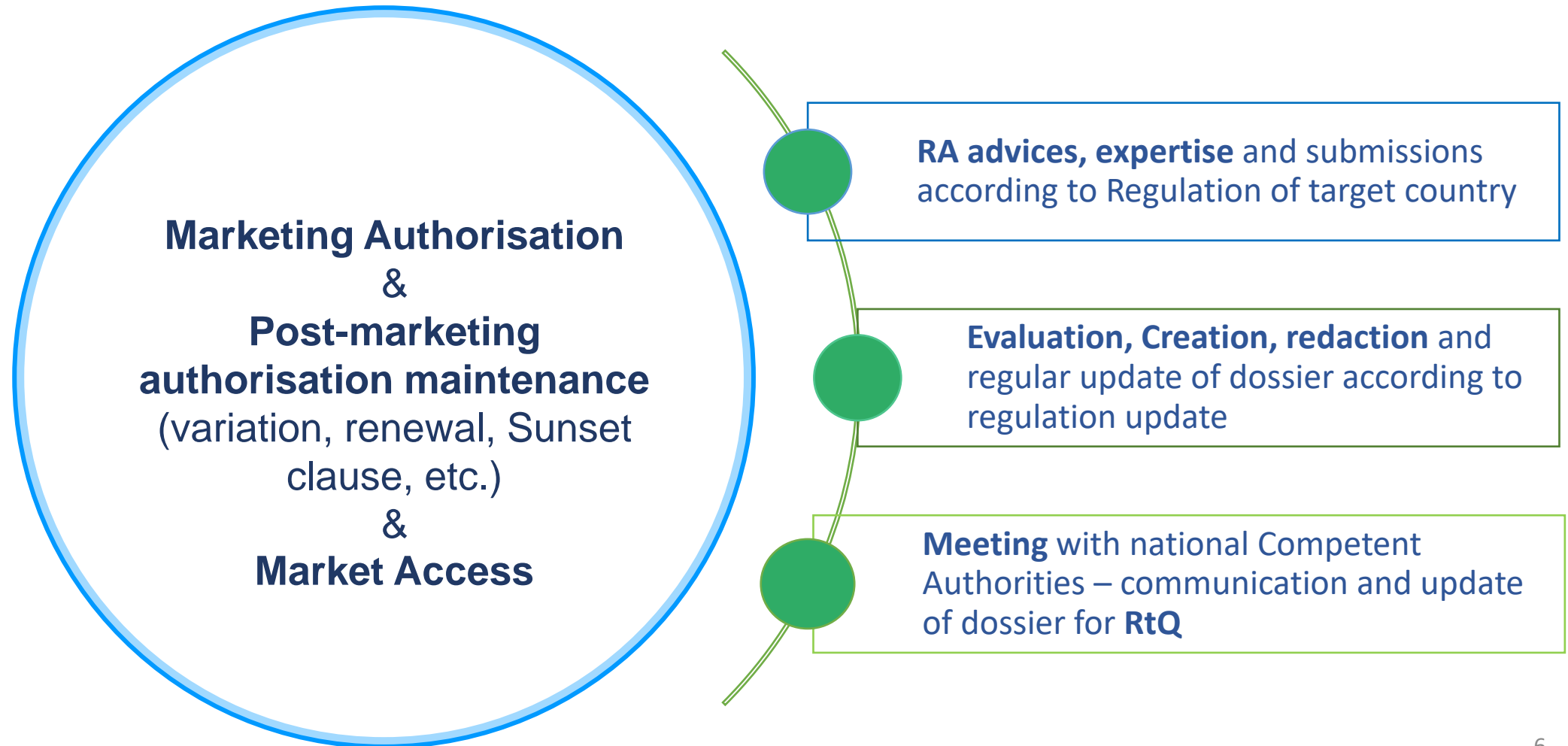
**“Exploitant”
and
Distribution**



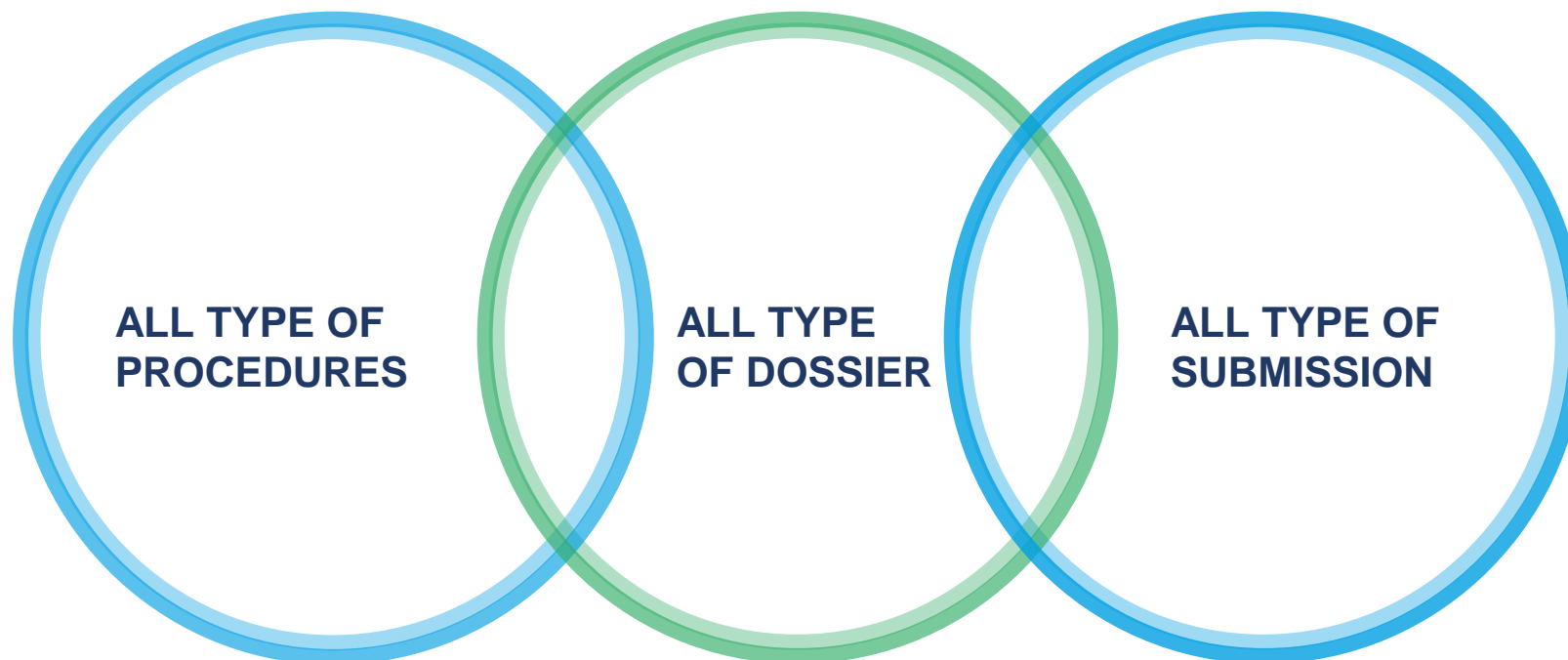
**MA Hosting,
Market Access and
Product Launch**

Our Expertise – the warranty to your RA

For all procedures, all along the way.



Regulatory Affairs Services



- **National procedure**
- **Decentralized & Mutual Recognition procedure**
- **Centralized Procedure**
- **WHO**
- **FDA**
- **UEMOA**
- **JP**
- ...

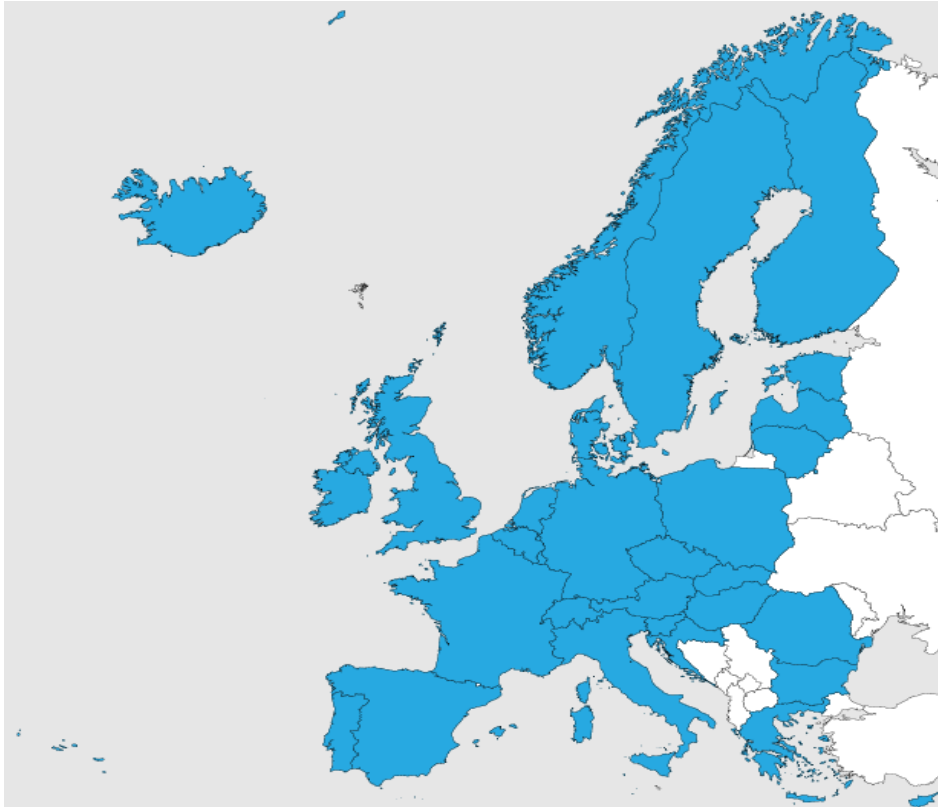
- **Abridged dossiers** (generic, hybrid, WEU, bibliographic)
- **Full dossiers**
- **Compassionate use** (ATU nominative, ATU cohort)
- **ASMF/DMF**
- **EDQM**
- ...

- **eCTD/NeeS**
- **All types of application / all regions & countries:** EU eCTD / US /GCC/CA, JP, HR,
- **Baselines, AMM, CTA, ASMF/DMF, initial application, amendment, RtQ, variations, working documents,**
- **National Portal registration**
- **Physical submission**
- **CESSP**

Regulatory Affairs services

- **Marketing Authorization applications**
(CP, DCP, MRP, FDA, WHO, National) human and veterinary use
- **Post-marketing authorization maintenance**
(variations IA, IB, II, art. 61(3), renewals ,etc.)
- **Publishing / Management eCTD, NeeS**
(All types of application / all regions & countries)
- **Compilation, Redaction of dossier**
(AMM Module M2, M3, CEP, ASMF)
- **Regulatory strategy council**
- **ICH Compliance**
(**Q3D** investigation report, **Q1A** shortage management plan, etc.)
- **Pricing and Reimbursement** leading to Market Access
- **Translation** (FR/EN, full dossier, national Phase, technical documentation)
- **Audit of dossier** (M2 to M5)
- **Readability tests, mock-up production**
- **Active substance** (CEP, ASMF) submission and follow up
- **Review of promotional materials**
- **Medical device** (2017/745)
- **Clinical Trial Application**
- **Trainings** (eCTD, NeeS, etc.)
- **Outside EU** (expertise i.e. African regulations, export, CPP, etc.)

European presence and expertise



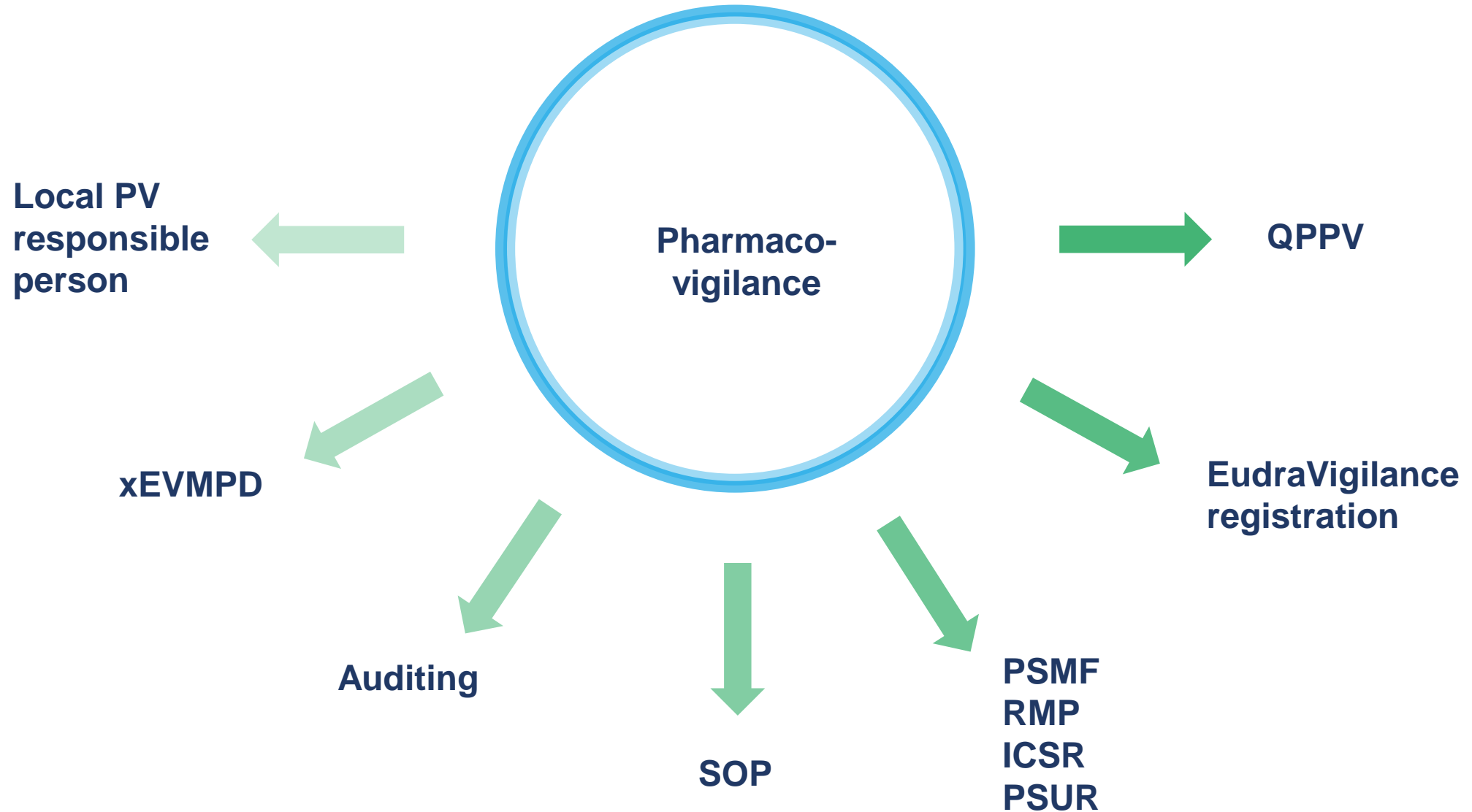
- The EuDRAcon network presently covers the following countries:
- Austria, Belgium, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Italy, Latvia, Lithuania, Luxembourg, Netherlands, Norway, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden, Switzerland, and the UK.
- EuDRAcon is a developing network pursuing to fill the vacancies for those EU member states not yet included in the list.

Worldwide Regulatory Intelligence and Expertise

Tarius currently includes the following countries, regions, organizations and standards – with more to come:

- **North and South America:** Argentina, Brazil, Canada, Chile, Colombia, Costa Rica, Ecuador, Guatemala, Mexico, Panama, Peru, Puerto Rico, USA and Venezuela.
- **EU And EU Member States:** European Union, Austria, Belgium, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovak Republic, Slovenia, Spain, Sweden and United Kingdom.
- **European non-EU countries:** Albania, Bosnia-Herzegovina, Iceland, Kosovo, Macedonia, Montenegro, Norway, Serbia and Switzerland.
- **CIS (Commonwealth of Independent States):** Belarus, Kazakhstan, Russia and Ukraine
- **Middle East:** Algeria, Bahrain, Egypt, Iraq, Israel, Jordan, Kuwait, Lebanon, Morocco, Oman, Qatar, Saudi Arabia, Tunisia, Turkey and United Arab Emirates.
- **Africa:** Kenya, Nigeria and South Africa.
- **Asia and the Pacific:** Australia, China, Hong Kong, India, Indonesia, Japan, Malaysia, New Zealand, Philippines, Singapore, South Korea, Sri Lanka, Taiwan, Thailand and Vietnam.
- **Organizations and Standards:** AHWP, ANZTPA, ASEAN, CIOMS, EAEU, EDMA, EFPIA, Eucomed, GCC, GHTF/IMDRF, ICH, ISO, League of Arab States, MedTech Europe, MERCOSUR, OECD, PIC/S, US ASTM, WHO and WMA

Pharmacovigilance Services



« Exploitant » and distribution



- RA monitoring & maintenance
- Sunset clause
- Promotion
- Advertising control
- Pricing & Reimbursement application

- Local PV responsible person
- Local literature monitoring
- Handling of ICSR
- Medical information

- QA control
- Handling quality complaints
- Distribution/wholesale
- Mock-up approval
- Quality Assurance Audits

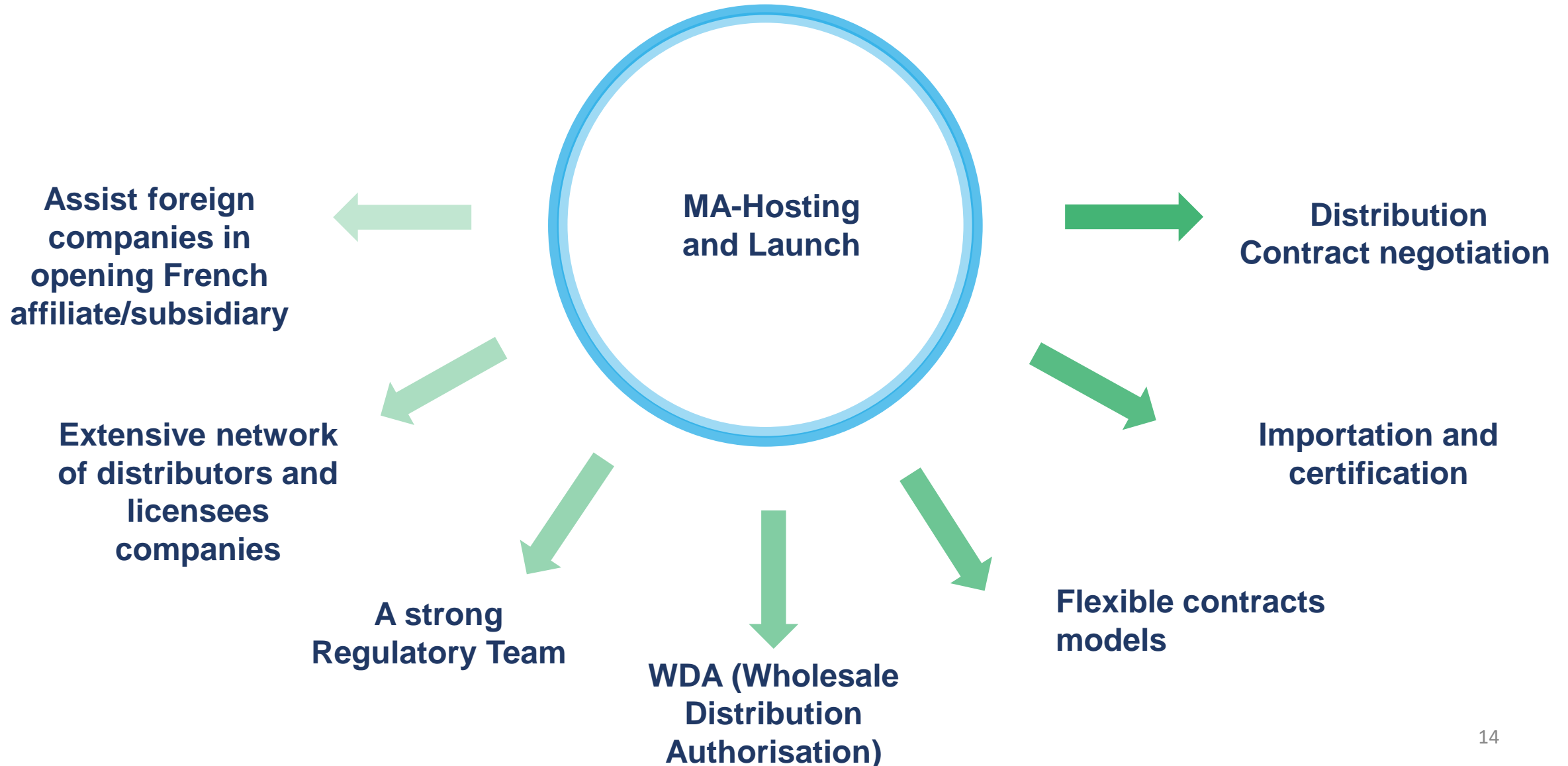
« Exploitant » and distribution

”Exploitant ” is a company or organization responsible for the “exploitation”, i.e. commercialisation of the product in French market.

The ”exploitation” activities include but are not limited to :

- **Pharmacovigilance**
- **Information**
- **Batch follow-up**
- **Batch recall if required**
- **Advertising**
- **Wholesale and distribution of operated products**
- **Importation operations**
- **Product storage operations**

MA Hosting, Market Access and Product Launch



About us

Medipha Santé, “exploitant” and importer was set-up in 2004 and as a French pharmaceutical company, offers you a wide range of health-related services (medicinal products for human or veterinary use, medical devices).

For almost 15 years, Medipha Santé has served more than forty customers worldwide and has submitted around 350 MA dossiers to the European competent authorities (ANSM, EMA,...) and markets, for third persons, a dozen of proprietary medicinal products in France (cities and hospitals).

Due to our experience, status and structure, we are able to provide you with swift and confidential expertise and assistance.



Commercial, Marketing and Business Development



**Luc
LAMIRAULT**
CEO



**Karima
HEBBACHE**
*Project
Manager*



**Eduardo
RODRIGUEZ**
*Responsible
Logistics*



**Claudia
GROHMANN**
*BD and
legal expert*



Alban JADOT
*Business
Development*

Pharmacovigilance Team



**Kevin
BONDIGUEL**
*Responsible
Pharmacist
EU QPPV*



**Matthieu
CHOPIN**
Manager PV



Pauline TOTI
PV Officer



**Mariam
SAWADOGO**
*QA, PV
Pharmacist*



**Jennifer
ROTA**
*QA, PV
Pharmacist*



**Yves
LIORZOU**
*Deputy
Responsible
Pharmacist*

Quality Assurance Team



**Kevin
BONDIGUEL**
*Responsible
Pharmacist
EU QPPV*



**Annie-Lucie
MOIGNET**
*Quality
Assurance
Director*



**Yves
LIORZOU**
*Deputy
Responsible
Pharmacist*



**Mariam
SAWADOGO**
*QA, PV
Pharmacist*



**Jennifer
ROTA**
*QA, PV
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**Katia
NAIT AMER**
QA Officer

Regulatory Affairs Team



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CHAUVEAU**
*Technico Regulatory
Affairs Manager*



**Claire
CHANDIOUX**
RA Officer



**Marwa
ABBASSI**
RA Officer



**Ingrid
NANA**
RA Officer



**Audrey
ATIKPO**
RA Officer



**Brahim
BOUHASSANI**
RA Officer

Administrative and RH Team



**Valérie
BENNIS**
*Financial and
Administrative
Manager*



**Muriel
AMIECH**
*Responsible for
Administration*



**Christine
FRANCOIS**
*Assistante for
Commercial and
Administration*



**Claudia
GROHMANN**
*legal expert
and BD*



Julie DAUDE
*Accountant
Assistant*

Looking forward
to serving you

